

THE NEXT GENERATION

Meeting young entrepreneurs ...

Name of Business:	DPTechnologies
Date Established:	September 2005
Owner:	Denis Poirier
Age of Owner:	26 years old
Location of Business :	235 Perry Road, Sainte-Anne-de-Kent
Products or Services:	Computer Repairs
Number of Employees:	1
Website:	www.dptechnologies.ca

What products or services does your company provide?

DPTechnologies provides a wide range of computer services such as repairs and sales, in the Kent Region. Whether you are a residential or commercial user, we are available to guide you through the various information technology or electronic options available to you. In order to meet client needs, we provide quick on-the-spot services and we sell computers especially designed to meet the customer's requirements. We also do repairs on certain electronic equipment.

How did the idea of starting your business come to you?

Since I was very young, I have always had a passion for taking apart electronic equipment like video machines, sound systems. Later on, I became interested in fixing computers. As a teenager, I was able to fix just about any computer problem and I had a knack for anything electronic. Over the last ten years, I have built a reputation in this field. After finishing my college degree, I worked for Spielo in Moncton, now owned by GTech, as quality controller for two and a half years. I went back to school in 2002 and when I finished college in 2005, I started planning to start my own business. Two months later, DPTechnologies was open for business.

Where are you originally from?

I have always lived in Sainte-Anne-de-Kent.

What is your training?

I obtained two diplomas from the New Brunswick Community College. The first one was for Computer Systems Technician. With this, I am able to repair computers. The second diploma was for Electronics Engineering Technology. Both courses were given in English, in Moncton:

How do you stand out from your competition?

I am one of the only companies in this field in Bouctouche and the surrounding area. This is an advantage for my customers, since they do not have to make the trip to Moncton or to Miramichi. Another plus is that the services I offer residential and commercial customers are quick, at competitive prices and done on-the-spot. My business boasts an excellent reputation because of my ten years of experience in the

field of computers and electronics. My perseverant nature pushes me to find a solution to each problem, whether it is small or big.

In your opinion, what would you say makes your company successful?

The success of my business is due mainly to the experience and the reputation I have acquired over the years. In 1990, when I was only 10 years old, I acquired my first computer. Therefore, I am very familiar with the old computer systems and that gives me a competitive edge, since I know how the computer works basically. Technology has greatly evolved and I have been fortunate to grow with it, so I have knowledge of the new information systems as well. I look for ways to learn more and I like to perfect my skills.

What are your future plans? Where will you be in 10 years?

I would like my business to be located in Bouctouche, with a few more employees. I plan on providing new services and diversifying our products, to better serve an ever-growing clientele.

Business Hours:

Monday to Friday – from 9 a.m. to 6 p.m.

For information : 743-5577